Welcome

Washington Lodging Association

PSE & Green Power customers James Unzicker and Bob Benck, Batdorf & Bronson Coffee Roasters — Olympia
Welcome/Safety Moment
Puget Sound Energy Overview
Energy Efficiency Programs for Your Business
Westin Bellevue/PSE Partnership
Safety Moment

For design:
Nobody gets hurt
graphic
Clearing your sewer? Call PSE First. 1-888-225-5773
Get to Know PSE

Did you know…

- 10 counties served
- Approximately 1.1 million electric customers
- More than 760,000 natural gas customers
- Largest utility producer of wind power in the Pacific Northwest
- Owner of Washington’s largest solar-power generating facility
Energy Advisors

Energy Advisor email: energyadvisor@pse.com

Energy Advisor Hotline: 1.800.562.1482
Puget Sound Energy

Prescriptive rebates for hotels

High Efficiency Packaged Terminal Heat Pumps
$100 per unit (must exceed WSEC by 10%)
  - Contact PSE to see if your units will qualify

Occupancy Based Controls for HVAC
$100 per guest room controller
  - Covers most of the product cost

These upgrades are saving hotels over $50,000 annually
Puget Sound Energy

Direct Installation Equipment

• Installation & Equipment Provided **free** by PSE

  • Low-Flow Showerheads

  • Low-Flow Faucet Aerators (in common areas)

  • Low-Flow Sprayheads (in kitchen sinks)

  • Glass-Door CoolerMisers (non-perishables only)
Prescriptive rebates for efficient kitchen equipment

- **Cooking Equipment**
  - Deep Fat Fryers: $250 / $500
  - Connectionless Steamers: $250 / $500
  - Convection Ovens: $500 - $2,000
  - Combination Ovens: $2,000
  - Double Rack Ovens: $2,000
  - Conveyor Ovens: $2,000

- **Refrigeration Equipment**
  - Ice Makers: $100 / $300

- **Water Heating serving dishwashing**
  - Condensing Water Heaters: $800
  - Condensing Boilers: $1,500
  - Dishwashers: up to $1,500

These upgrades are saving customers over $27,000 annually.
Puget Sound Energy

Making it easier: instant rebates at point of purchase

- Bargreen Ellingson Food Service Supply & Design – Seattle, Everett, & Tacoma
- Continental Food Service Equipment – Tacoma
- Dick's Restaurant Supply – Seattle, Bellevue, & Mt Vernon
- DSL Northwest, Inc – Kent
- Smith & Greene Company – Kent
Prescriptive rebates for laundry equipment

- Laundry Equipment
  - Energy Star Washing Machines: up to $200/ea.

- Water Heating serving laundry
  - Condensing Water Heaters: $800
  - Condensing Boilers: $1,500
Lighting technologies continue to improve

Tired of MR16 burnouts?
Prescriptive lighting incentives

- **LED Decorative**: up to $5 instant discount
- **LED Omnidirectional**: up to $5 instant discount
- **LED Linear**: up to $6 instant discount
- **LED MR16/PAR16**: up to $15 instant discount
- **LED Directional**: up to $20 instant discount
- **LED hard wired fixtures**: up to $25 instant discount
Puget Sound Energy

Making it easier: instant commercial lighting rebates

- North Coast Electric
- Platt Electric
- All Phase Electric
- Batteries plus Bulbs
- CED
- Graybar
- HD Supply
- Pacific Lamp
- Stoneway
- United Lamp
Custom retrofit grants

Funding for measures that provide verifiable energy savings

Electric retrofit

- Lighting: \$0.20/kWh, up to 50 percent of measure cost
- Enhanced Lighting: \$0.30/kWh, up to 70 percent of measure cost
- Non-lighting: \$0.30/kWh, up to 70 percent of measure cost

Natural gas retrofit

- All Measures: \$4.70/therm, up to 70 percent of measure cost

Subject to PSE cost-effectiveness criteria
Custom Grants

Maximum incentives provided for projects that include PSE Energy Management Engineer early in the design phase.

Funding approaches include:
- Whole-building approach
- Component approach

Projects may qualify when they use:
- Innovative HVAC systems or system components, including high-efficiency equipment and heat recovery
- Control systems to optimize savings of new efficient technologies
Incentives for building tune-ups

**PSE Offers Two Incentive Programs for Tune-Ups**

**Comprehensive Building Tune-Up Program**
- Financial incentives for existing building commissioning to achieve energy savings with less than a two-year payback. Includes on-site services from approved commissioning agents.

**Simplified Building Tune-Up Program**
- Financial incentives for tuning up your building with support from off-site experts and online tools for energy tracking. Incentives are based on how much you save.
Puget Sound Energy

Westin Bellevue

- 10% Energy Savings
- $46,600 in energy costs
- 588,000 KWH saved
- 11,400 Therms saved
- 7 month Payback
Thank you!

PSE customers Steve & Wendy Priest with daughter Maddie — Bremerton